

Laurence Simpson PMP

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SENIOR PROJECT MANAGER – INFORMATION TECHNOLOGY

Certified technology professional with over 20 years experience managing DOD enterprise implementations of logistics information systems. Solid experience in managing multiple projects simultaneously. Proven ability to lead seamless implementations and deliver next-generation technical solutions improving revenues, margins and workplace productivity.

Consistently achieved aggressive business and program goals. Leveraged the planning, business management, HR, and client relations elements of project management to forge a strong and valued team providing a high level of performance to multiple customers.

- ◆ **Facilitated joint planning, organizational, economic, and financial feasibility analysis**
- ◆ **Managed multiple teams, separate taskings across customer organization**
- ◆ **Delivered contract deliverables successfully/ achieved maximum award fees**
- ◆ **Created and sustained productive customer relationships across entire customer organization**

Selected Accomplishments

- ◆ Expertly lead 70 personnel supporting 13 projects spanning 130 tasks, ensuring staff expertise continued to meet evolving customer support requirements over 7 year period.
- ◆ Instituted widely accepted service level objectives and achieved 100% award fees over 3 year period.
- ◆ Supported migration of applications, data, and systems from internally hosted infrastructure to an externally hosted infrastructure.
- ◆ Responsible for all personnel management, profit and loss, and business development efforts.
- ◆ Secret Clearance.

Education

- ◆ Project Management Professional, Project Management Institute 2005
- ◆ Master of Science, Systems Management, University of Southern California
- ◆ Bachelor of Arts, Political Science, Cal State Long Beach

Professional Experience

Program Manager, Northrop Grumman Information Systems - June 2005- June 2012

- ◆ Responsible and accountable for Software and Supported Applications Support to major DoD customer achieving 100% award fees
- ◆ Coordinated program management of 13 related projects and 130 tasks across customer organization
- ◆ Successfully consolidated multiple contracts into a single omnibus contract
- ◆ Maintained continuous alignment of project scope with business taskings
- ◆ Coached, mentored and led personnel within a technical team environment

Program Manager, Northrop Grumman Information Systems – April 1999- May 2005

- ◆ Established and managed acquisition and contract Program Management Office for DOD ACAT III program
- ◆ Developed and delivered business case analysis, acquisition decision papers, lifecycle planning documentation and program correspondence
- ◆ Managed system engineering tasks, migration planning and data analysis
- ◆ Developed implementation and sustainment plans

Program Director, Data Networks Corporation -July 1997- April 1999

- ◆ Managed local office of data engineering firm in support of multiple contracts.
- ◆ Lead multiple projects covering requirements analysis, data analysis, and business process improvement.

Deputy Director, Joint Logistics System Center -June 1995- June 1997

- ◆ Supported execution of program management activities across 2 major DOD acquisition programs that contained 19 subordinate systems.
- ◆ Responsible for all internal resources and projects that supported the major programs
- ◆ Coordinated policies and provided guidance throughout the organization

Director, Defense Logistics Service Center -June 1992- June 1995

- ◆ Director of major logistics information provider

- ◆ Directed transformation of organization (750 personnel) from labor intensive information activity to a technology based organization.
- ◆ Directed development/implementation of DOD acquisition management program.

Manager, USMC Logistics and Supply Activities – November 1974 – June 1992

- ◆ Directed and managed retail and intermediate USMC supply and logistics activities.
- ◆ Supported implementation of logistics systems for ammunition, procurement, transportation, supply, and medical logistics.