

Tony V. Larocco
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- Objective Customer Service/ Quality Control/ Industrial Sales

Highlights of Qualifications

- Professional experience with Customer Service Distributor Sales
- 10 years experience working in the end-user/ outside sales teams
- Organized and Time Efficient and Confident in Making Decisions

Professional Experience

- Successful Sales growth my first year as a Territory Manager/
In Safety and Protective Clothing, and Welding Applications.
- Consistently made or surpassed my quota for the five state
Territory. Improved Sales dollars in sales, volume my first
Year in selling Safety & Welding Products 15% my first year.
- Organized Sales and Sales Seminars and Training Sessions .
For end-user's and prospective new Customer's

Employment History

2010 –Present O.K.I. Auto Auction Co, Cincinnati, Oh
Customer Service and Quality Control
And inspection for vehicles up for sales

2006-2010 Kroger's Store & Marketplace Lebanon, Oh
Sales Assistant for Deli Department
Customer Service & Training Supervisor.

2004-2006 Dell Inc, Computer Part's Warehouse West Chester, Oh
Quality Control Assistant ,Bulk(Computer components)

1999-2004 American Power Supply &Service Co, Erlanger, Ky
Safety Supplies & Assistant in Plant Operations and
Inspection.

1986-1999 O.K.I. Bering Supply Co, Cincinnati, Oh
Territorial Manager (Safety Equipment & Welding Sales).

U.S. Navy Veteran, U.S.M.C. Reserve (Honorable Discharge (Both))

Education

Computer Skills, and Training- Word, Excel &Power Point Presentation's
University of Dayton, Dayton, Oh Business Education/Marketing
Youngstown S. University Associate Sales Management

