

**PAUL W. HUBLER**

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**OBJECTIVE:** To obtain a position that best utilizes my education, experience, and analytical skills in the areas of sales, management, investment analysis, or financial planning in order to contribute to the continued growth and efficient operation of a successful company.

**SKILLS & ATTRIBUTES:** Sales experience, financial planning, accounts receivable, accounts payable, customer service oriented, team player, excellent communication skills, people management skills, detail oriented, analytical, and organized. Proficient in MicroSoft Office (Word, Excel, PowerPoint).

**EDUCATION:** B.S. Finance, 1984, Wright State University  
GPA 3.8, Summa Cum Laude, Beta Gamma Sigma Honor Society, Academic Scholarship Recipient  
Certified Financial Planner, 1994, College for Financial Planning, Denver, Colorado

**WORK EXPERIENCE:**

**Trimark/SSKemp** **Sept 2008**

- April 2009

*Territory Salesman* - Establishing a new territory and company presence in the Dayton market using my established customer relationships. Customers include hospitals, nursing homes, healthcare, schools and restaurants. Responsible for sales of equipment and supplies through the complete sales process from purchase order through delivery and installation.

**Bushong Restaurant Equipment, Dayton, OH** **May 2005**

- Sept 2008

*Territory Salesman* - Customer base includes hospitals, nursing homes, healthcare, schools and restaurants in the Dayton/Cincinnati market. Responsible for sales of equipment and supplies through the complete sales process from purchase order through delivery and installation.

**Shiloh Church, Philadelphia Dr., Dayton, OH** **Oct**

2004 -April 2005

*Business Manager* - Responsible for all aspects of church financial management, including Sunday offering receipts, accounts payable and receivable, and payroll.

**Fortune Mortgage, Centerville, OH** **Oct**

2002 - Oct 2004

*Loan Officer* - Mortgage loan financing. Responsible for developing sales leads, acquiring necessary documentation for loan packaging and loan processing.

**Paul W. Hubler, CFP, 1016 Hollendale Dr., Kettering, OH**

Jan 1989 - Oct 2002

*Certified Financial Planner* - Financial planning including investment advising, estate planning, insurance sales, business planning, and employee benefits. Securities Licensed: Series 6, 7, 22, and 26. Life and Health Insurance; Ohio Department of Insurance.

**NCR Corporation, South Main St., Dayton, OH** **June**

1984 - Dec 1988

*Credit Analyst* - NCR Credit Corp. - Responsible for analyzing financial information, credit worthiness, contract requirements, and financing alternatives for NCR customers who were leasing or purchasing NCR equipment.

*Inventory Planning and Control Analyst* - Responsible for supervising and managing staff members in processing orders for exporting equipment to the NCR international marketing organizations.

Responsible for preparation and presentation of reports regarding product availability, inventory levels, and monthly shipments for upper management review.

**ACB American Inc., E. Fourth St., Dayton, OH  
1980 - June 1984**

**May**

*Collection Counselor* - Debt collection activities including telephone collections calls, making payment arrangements, and receiving payments. Collector of the Month Award - July and August 1981

**REFERENCES FURNISHED UPON REQUEST**